



# Business transforming



## solutions

We customize our products and services according to your needs, and provide applications that make a difference in the industry at your disposal.



With business transforming



**fleet leasing**

we deliver  
solutions suitable to  
your needs

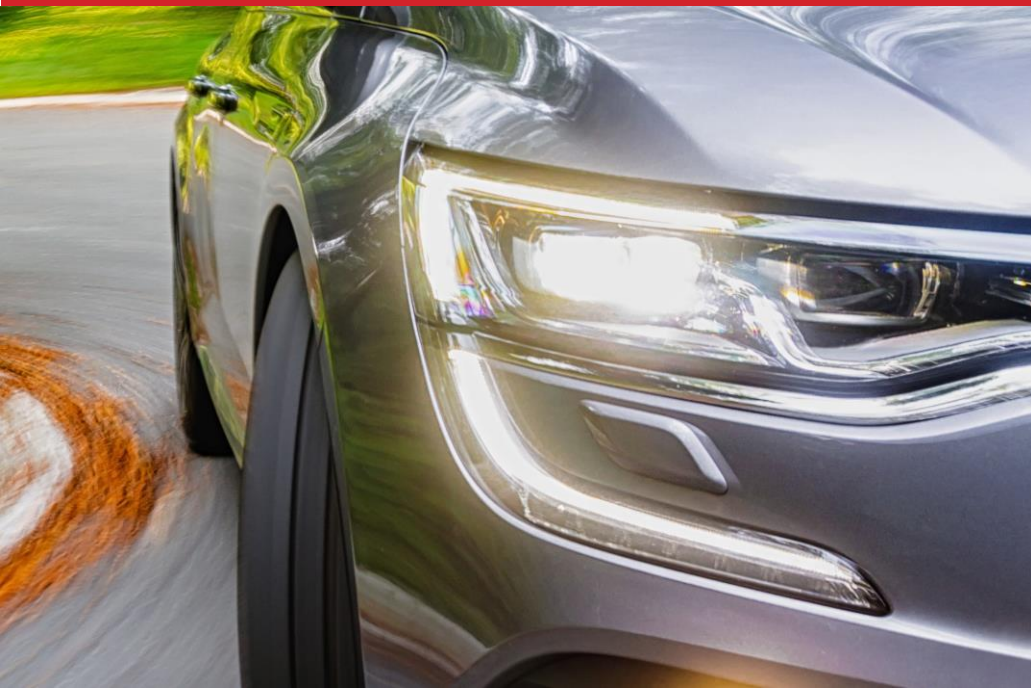
- 1 We collect feedback aimed at your needs through the Solution Center, Portfolio Managers and Satisfaction Surveys.

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- 2 We conduct market research on products that are suitable for your needs.

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- 3 We carry out product requirement analysis taking contracts as reference.

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- 4 We create financial solutions to generate cost and time advantage.

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- 5 We develop products and solutions that meet your needs.





# Our Business Transforming Products



We customize our products and services according to your needs and offer applications that make a difference in the industry.



## Surprise-Free Invoices

We eliminate the risk of additional costs you may face in case of an accident/malfunction, excessive mileage use and during vehicle return with our customizable assurance packages. You do not encounter any surprise expenses.

## Saving Time

We are aware that time is the most valued capital and offer special valet services for vehicle delivery / return / maintenance / tire change / inspection processes.

## Flexibility

We offer flexible payment plans with our Prepayment, Down Payment and Annual Graduated Payment plans. Moreover, we offer flexibility to our agreements with our Right to Early Return Free of Charge and Early Return Assurance products.

## Operational Ease

The benefits we offer to facilitate your operational needs are as follows:

The sale of self-owned vehicles  
(Sell and Gain, Lease and Gain)

Driving abroad

Corporate identity  
(Logo Dressing)

Installation of vehicle recognition systems  
(Fuel Management Systems)





Surprise Free

Invoice



## Comfort Package

We undertake all costs that may arise due to user errors, mechanical malfunctions and unforeseen risks, and do not charge you with extra costs. So that, we eliminate financial and operational follow-up procedures.

## Vehicle Return Assurance

We include the security deposit against general auto body damages, general cleaning costs and other expenses that may occur due to vehicle use period into the monthly rental fees and prevent any surprise costs after the vehicle is returned.

## Excess Insurance

With this product we cover the costs that exceed traffic insurance and voluntary financial liability insurance coverage limits.

(We issue a policy that covers your entire fleet, which covers costs that exceed optional financial liability insurance coverage limits)

## Price Assurance

We prevent you from encountering any surprise costs in agreements where you request to make a mileage revision by fixing the price. We provide price guarantee for any possible mileage revisions.





## Lost Key Insurance

We undertake any responsibility in connection with the expenses that may arise in the event of the loss or the theft of your vehicle's key. We do not request any additional costs for the preparation of a new key

## Personal Accident Insurance

We compensate within the policy limits any accidents that cause loss of life or injuries.

## Voluntary Financial Liability

Compulsory Traffic Insurance covers within the legal limits all material damages and personal injuries caused by the owner of the vehicle and the amounts that exceed such legal limits are covered by us within the scope of our Voluntary Financial Liability (VFL) product.





# Flexibility



We customize products and services pursuant to your needs and offer our services with special payment plans.





## Right to Early Return Free of Charge

We offer the Right to Early Return Free of Charge for up to 10% of our portfolio if you lease 10 or more vehicles at once using our product.

So that you can return your leased vehicle early if you need to.



## Early Return Assurance

We charge an early return fee according to the month of vehicle return, providing more advantageous payments on your return date and offer more flexible terms than the standard early return penalty fees.

Saving

Time



## Delivery Valet

We perform the delivery of the leased vehicles to your address by using tow truck services following the completion of the order process within the scope of our Valet Delivery service.

We offer valet services when you cannot accept the delivery of the vehicle from the supplier since new vehicles are not street legal and delivery such vehicles using tow truck services.

## Valet Return

We pick up the leased vehicles from the address you provided following the expiration of the agreement with our Valet Return service.

We pick up the leased vehicles from the address you specify with tow truck services if necessary, depending on the address you declared and the number of vehicles to be returned. So that we prevent you from wasting your time waiting at the vehicle return point.

## Periodic Maintenance Valet

We provide valet services for the periodic maintenance procedures required to be carried out during the term of the agreement within the scope of the Periodic Maintenance Valet service.

We prevent you from wasting time and resources during the performance of operational processes such as delivering the vehicle to, waiting at and taking the vehicle back from the service.

## Tire Valet

Tire Valet is a service we offer for the semi-annual mounting/dismounting procedures of the winter tires and all-season tire replacements.

We perform such processes ourselves to prevent you from wasting time during the performance of operational processes such as delivering the vehicle to, waiting at and taking the vehicle back from the service.



## On-Site Tire Change Service

With the On-Site Tire Change Service, we carry out the mounting/dismounting procedures of the winter tires and all-season tires directly at your address.

You do not suffer any loss of resources since such tire changes are carried out at your address. We finalize the tire change operation of the entire fleet at the same time.

This service is only provided in Istanbul for the moment.

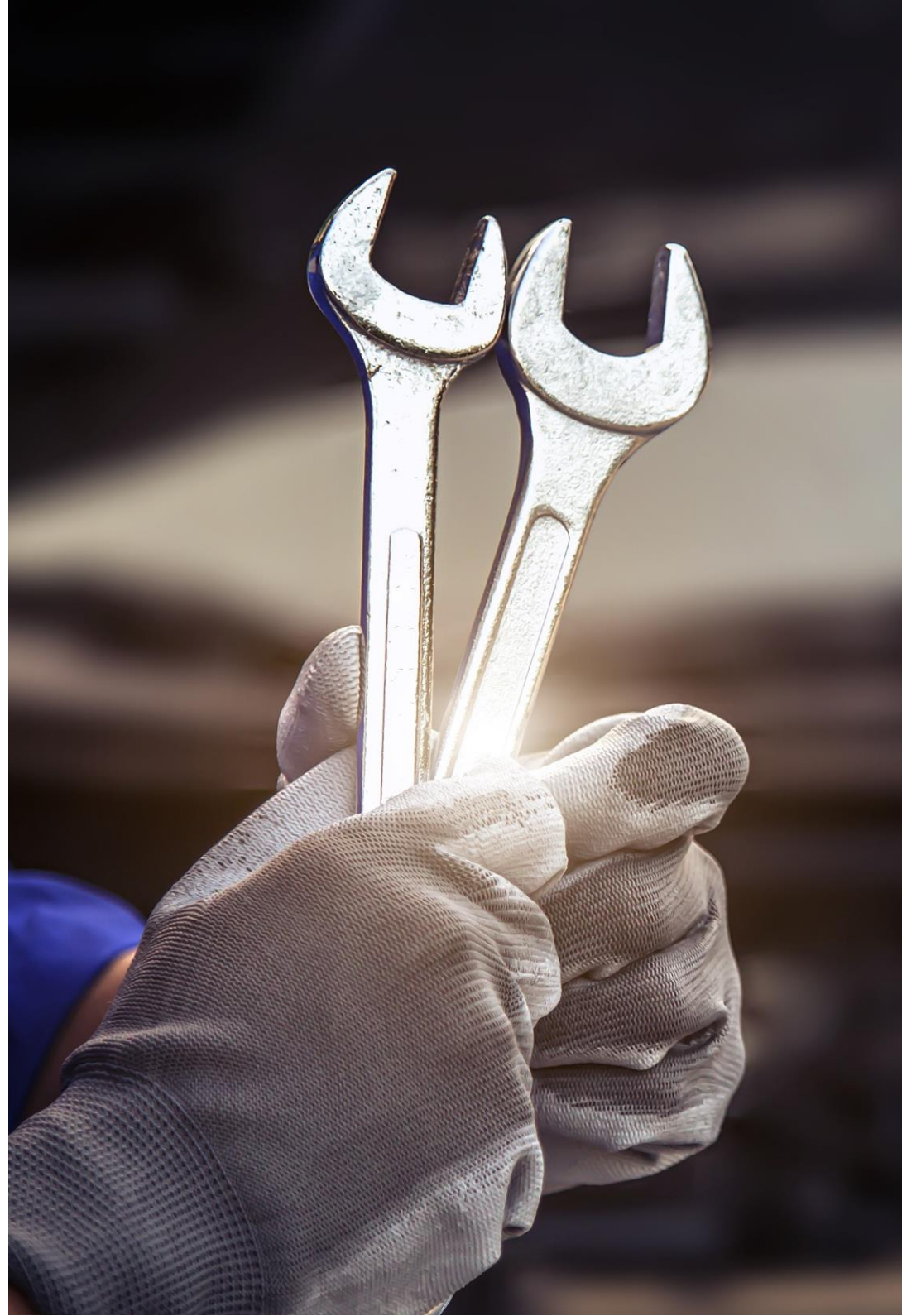


## Inspection Valet

We carry out the inspection procedures of the vehicle required by law within the scope of our Inspection Valet service.

So that you do not waste time on the performance of operational processes such as delivering the vehicle to, waiting at and taking the vehicle back from the service.

# Operational Ease



## Logo Dressing Removing

We provide logo dressing, removing and cleaning services when requested.

We deliver the letter of request and the power of attorney after you submit the invoice for consultancy and invoice for the traffic registration procedures.

## Fuel Management System

Fuel Management System allows you to instantly purchase fuel at a discount for your company vehicles from supplier fuel stations without making any payments and can track your refueling information.

You can benefit from the offered reduced prices and maturity advantages in your fuel expenses, and view fuel consumption statistics through the system.

## Driving Abroad

We oversee your business and personal travels within the scope of our distinctive Driving Abroad service, enabling you to travel abroad by vehicle.

It is sufficient to fill the form we'll be providing you and confirm your departure date to benefit from this service. Following which, we will deliver to your address the power of attorney to travel abroad by the leased vehicle.

## Sell and Gain, Lease and Gain

We sell your company vehicles at their actual value with our Sell and Gain service. We provide operational lease advantages with our Lease and Gain service and provide support in procedures such as vehicle procurement, agreement and document follow-up.

We undertake the sales operation whereas you gain the opportunity to provide cash to your company. Moreover, you also benefit from privileges such as receiving periodic vehicle maintenance service at contracted vehicle service shops for your leased vehicles at no additional cost.



 **HedefFilo**